



## NEWS RELEASE

**FOR IMMEDIATE RELEASE**

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**Contact: Mr. Patrick McWilliams  
Chief Financial Officer and Investor Relations  
(217) 356-2265**

### **Great American Bancorp, Inc. Announces Earnings for First Quarter 2019**

Champaign, Illinois - Great American Bancorp, Inc. (OTC Pink®/GTPS), the holding company for First Federal Savings Bank of Champaign-Urbana (the “Bank”), reported net income of \$558 thousand for the three months ended March 31, 2019, an increase of \$352 thousand, from \$206 thousand reported for the three months ended March 31, 2018. Basic and fully diluted earnings per share were \$1.30 for the three months ended March 31, 2019 compared to \$0.47 for the same period in 2018. The return on average assets (“ROA”) and the return on average equity (“ROE”) were 1.32% and 12.69%, respectively, for the three months ended March 31, 2019, increasing from 0.48% and 4.82%, respectively, for the three months ended March 31, 2018.

Net interest income increased \$141 thousand in the first quarter of 2019 compared to the same period in 2018 due primarily to a \$122 thousand increase in interest income from deposits with financial institutions and other, which are mostly overnight deposits maintained at the Federal Reserve Bank and the Federal Home Loan Bank (“FHLB”). Interest income earned on deposits with financial institutions and other was higher in 2019 due to the Federal Open Market Committee (“FOMC”) increasing the Federal funds target rate four times since the beginning of 2018. The FOMC increased the Federal funds target rate in March 2018, June 2018, September 2018, and December 2018.

Noninterest income increased \$260 thousand in the first quarter of 2019, from \$812 thousand for the three months ended March 31, 2018 to \$1.07 million for the three months ended March 31, 2019 due primarily to an increase in insurance sales commissions and net gain on the sale of other real estate owned.

Total noninterest expense decreased \$91 thousand, from \$1.91 million for the three months ended March 31, 2018 to \$1.82 million for the three months ended March 31, 2019, primarily due to the small bank credit received from the Federal Deposit Insurance Corporation (FDIC) and other real estate expense. During the first quarter of 2019, the Bank was notified by the FDIC that small banks (total consolidated assets of less than \$10 billion) were awarded assessment credit for the portion of

their assessment that contributed to the growth in the reserve ratio. The credit will be applied to the Bank's FDIC insurance premiums when the reserve ratio is at least 1.38 percent.

Total assets at March 31, 2019 were \$174.03 million compared to \$167.44 million at December 31, 2018, increasing \$6.59 million. Total net loans, including loans held for sale, were \$100.49 million at March 31, 2019, increasing \$1.01 million or 1.0% from total net loans of \$99.48 million at December 31, 2018. Total deposits increased \$5.71 million, from \$146.25 million at December 31, 2018 to \$151.96 million at March 31, 2019.

First Federal Savings Bank of Champaign-Urbana is headquartered in Champaign, Illinois, and operates through its administrative/branch office in Champaign and through one additional full service branch located in Urbana, Illinois. The Bank also provides full service brokerage activities through a third-party broker-dealer. The Bank's subsidiary, Park Avenue Service Corporation, sells insurance products through the GTPS Insurance Agency. The Bank's deposits are insured by the Federal Deposit Insurance Corporation.

This earnings report may contain certain forward-looking statements which are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact the Company's earnings in future periods. Factors that could cause future results to vary materially from current management expectations include, but are not limited to, general economic conditions, changes in interest rates, deposit flows, real estate values, and competition, changes in accounting principles, policies, or guidelines, changes in legislation or regulation, and other economic, competitive, governmental, regulatory and technological factors affecting the Company's operations, pricing, products and services. Great American Bancorp, Inc. stock is traded on OTC Pink<sup>®</sup>, under the symbol, "GTPS."

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GTPS-pr-2019-03

# GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY

## Consolidated Balance Sheets

March 31, 2019 and December 31, 2018

(in thousands, except share data)

(unaudited except for amounts reported as of December 31, 2018)

	March 31, 2019	December 31, 2018
<i>Assets</i>		
Cash and due from banks	\$ 3,871	\$ 3,963
Interest-bearing demand deposits	62,089	56,342
Cash and cash equivalents	65,960	60,305
Securities available for sale	105	107
Securities held to maturity	11	12
Federal Home Loan Bank stock, at cost	273	273
Loans held for sale	733	-
Loans, net of allowance for loan losses of \$941 in 2019 and \$945 in 2018	99,754	99,476
Premises and equipment, net	4,004	4,090
Goodwill	485	485
Other real estate owned	418	582
Other assets	2,282	2,112
Total assets	<u>\$ 174,025</u>	<u>\$ 167,442</u>
<i>Liabilities and Stockholders' Equity</i>		
<i>Liabilities</i>		
<i>Deposits</i>		
Noninterest-bearing	\$ 32,424	\$ 28,886
Interest-bearing	119,535	117,364
Total deposits	151,959	146,250
Advances from borrowers for taxes and insurance	409	240
Other liabilities	3,543	3,245
Total liabilities	<u>155,911</u>	<u>149,735</u>
<i>Stockholders' Equity</i>		
Preferred stock, \$0.01 par value;		
1,000,000 shares authorized; none issued	-	-
Common stock, \$0.01 par value;		
1,000,000 shares authorized and issued	10	10
Additional paid-in capital	3,310	3,310
Retained earnings	32,913	32,428
Accumulated other comprehensive income	(19)	(19)
Common stock in treasury, at cost (2019 - 570,510 shares; 2018 - 568,129 shares)	(18,100)	(18,022)
Total stockholders' equity	<u>18,114</u>	<u>17,707</u>
Total liabilities and stockholders' equity	<u>\$ 174,025</u>	<u>\$ 167,442</u>

# GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Income

Three Months Ended March 31, 2019 and 2018

(unaudited, in thousands, except share data)

	2019	2018
Interest and Dividend Income		
Loans	\$ 1,213	\$ 1,198
Securities	1	1
Dividends on Federal Home Loan Bank stock	1	1
Deposits with financial institutions and other	350	228
Total interest and dividend income	<u>1,565</u>	<u>1,428</u>
Interest Expense		
Deposits	27	31
Other	1	1
Total interest expense	<u>28</u>	<u>32</u>
Net Interest Income	1,537	1,396
Provision (Credit) for Loan Losses	-	-
Net Interest Income After Provision (Credit) for Loan Losses	<u>1,537</u>	<u>1,396</u>
Noninterest Income		
Insurance sales commissions	631	433
Customer service fees	134	157
Other service charges and fees	85	88
Net gain on sales of loans	38	37
Loan servicing fees, net of amortization of mortgage servicing rights	35	38
Net gain (loss) on sale of other real estate owned	98	(4)
Other	51	63
Total noninterest income	<u>1,072</u>	<u>812</u>
Noninterest Expense		
Salaries and employee benefits	1,148	1,109
Occupancy expense	162	144
Equipment expense	196	191
Professional fees	61	67
Marketing expense	50	69
Printing and office supplies	33	54
Directors and committee fees	45	40
Other real estate owned expense, net	6	45
FDIC deposit insurance expense, net	(33)	14
Other	151	177
Total noninterest expense	<u>1,819</u>	<u>1,910</u>
Income Before Income Taxes	790	298
Income tax expense	232	92
Net Income	<u>\$ 558</u>	<u>\$ 206</u>
Earnings per share, basic and diluted	<u>\$ 1.30</u>	<u>\$ 0.47</u>
Dividends Declared per Share	<u>\$ 0.17</u>	<u>\$ 0.14</u>

## GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY

### Selected Financial Data

(unaudited, in thousands, except share data)

	<b>As of</b> <b>March 31,</b> <b>2019</b>	<b>As of</b> <b>December 31,</b> <b>2018</b>
Total assets	\$ 174,025	\$ 167,442
Total loans, net	100,487	99,476
Loan loss reserve	941	945
Non-performing loans	937	932
Non-performing loans to total assets	0.54%	0.56%
Allowance for loan losses to total non-performing loans	100.43%	101.39%
Allowance for loan losses to total assets	0.54%	0.56%
Other real estate owned	418	582
Investment securities	116	119
Total deposits	151,959	146,250
Checking deposits	77,340	72,453
Money market deposits	25,576	25,340
Savings deposits	33,915	32,854
Certificates of deposit	15,128	15,603
Total stockholders' equity	18,114	17,707
	<b>Three Months</b> <b>Ended</b> <b>March 31, 2019</b>	<b>Three Months</b> <b>Ended</b> <b>March 31, 2018</b>
Net interest margin (annualized)	3.89%	3.47%
Return on average assets (annualized)	1.32%	0.48%
Return on average equity (annualized)	12.69%	4.82%